

WORLD TRADE ORGANIZATION

RESTRICTED

G/PSI/IE/1

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**Agreement on Preshipment Inspection
Independent Entity**

Original: English

LIST OF EXPERTS FOR INDEPENDENT REVIEWS

Article 4(a) of the Agreement on Preshipment Inspection provides for independent review procedures to be administered by an independent entity (IE). Article 4(b) of the Agreement foresees that the IE shall establish a list of experts; members of panels to be set up by the IE in case of disputes shall be chosen from that list. The list is to be made publicly available and circulated to all WTO Members.

Annex I of the Decision of the Operation of the IE, adopted by the General Council on 13 December 1995 (WT/L/125/Rev.1) contains the Agreement between the WTO, the International Chamber of Commerce (ICC) and the International Federation of Inspection Agencies (IFIA). Under paragraph 2 of this Agreement, the ICC and IFIA shall jointly "draw up, and update annually, their respective lists of experts as provided for in paragraph (b)(i) and (ii) of Article 4 of the PSI Agreement, and assist the IE in drawing up and updating the list of independent trade experts as provided for in paragraph b(iii) of that Article; ...

In this regard, the attached list of experts is being circulated for the information of Members.

INDEPENDENT REVIEWS OF PRESHIPMENT INSPECTION ACTIVITIES

LIST OF EXPERTS FOR INDEPENDENT REVIEWS

The experts in this listing are, subject to availability at the appropriate time, prepared to be chosen to serve as members of Independent Review Panels in accordance with Article 4 of the WTO Agreement on Preshipment Inspection.

This list is divided into three sections:

- Section 1: "Experts for PSI Companies" are those experts nominated by the International Federation of Inspection Agencies (IFIA)
- Section 2: "Experts for Exporters" are those experts nominated by the International Chamber of Commerce (ICC)
- Section 3: "Independent Trade Experts" are those experts who may serve as chairmen of panels nominated by the Independent Entity (IE).

An exporter and PSI company involved in a dispute are each requested to select three non-affiliated persons from their respective sections (1 and 2) of the list taking into account the geographical location of the dispute and the common language of the parties.

If a three-man panel is to be established the IE will appoint one person, depending upon availability, from each of the three names put forward by the exporter and PSI company. The IE will also appoint one person from Section 3 of the list to serve as chairman.

If a one-man panel is to be established, the IE will select one person from the Independent Trade Experts list to serve as a sole panel member.

Independent Entity
WTO Secretariat
Centre William Rappard
Rue de Lausanne 154
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SECTION 1: "EXPERTS FOR PSI COMPANIES"

COUNTRY	TOWN	NAME	COMPANY	FIELD OF EXPERTISE	LANGUAGES SPOKEN
ARGENTINA	Buenos Aires	J.J. Bengoechea	SGS	Inspection Services	Spanish, English
		R. Valverde Lyons	BIVAC	Agricultural Engineering	Spanish, English
		M. Alvarado	BIVAC	Industrial Engineering	Spanish, English
AUSTRALIA	Sydney	D. Ellings	SGS	Inspection Services	English
		C. Spickett	SGS	Inspection/Shipping	English, French
		A. Craven	BIVAC	Mechanical Engineering	English
AUSTRIA	Vienna	P. Pober-Lawatsch	SGS	Inspection Services	German, English, Spanish
		M. Wall	SGS	Inspection Services	German, English, French
		F. Ketzer	BIVAC	Machinery, Consumer Goods	German, English, French
		H. Zöhrer	BIVAC	Inspection/Machinery	German, English
BANGLADESH	Dhaka	F. Ahmed	SGS	Pharmaceuticals/Marketing	Bengali, English
		A.Shah Alam	SGS	Inspection Services	Bengali, English
		R. Hasan	COTECNA	Consumer Products	English, Bengali, Urdu, Hindi
		A. Ziauddin	COTECNA	Inspection/Pharmaceuticals	English, Bengali
		C. Peteux (Ms.)	SGS	Inspection Services	French, Dutch, English
BELGIUM	Antwerp	T. Birgel	SGS	Inspection Services	Dutch, French, English
		J.P. Van Gucht	BIVAC	Cargo Survey	Dutch, French, English
		K. Van Loock	BIVAC	Mechanical, Steel Const.	Dutch, French, English
		R. Verschelden	BIVAC	Electrical, Agri-Food	Dutch, French, English
		M. Chaya	COTECNA	International Trading	French, English
		C. Musalem	SGS	Inspection Services	Spanish, English
		R. Loayza	SGS	Inspection Services	Spanish
BRAZIL	Sao Paulo	A.C. Gosson	SGS	Export/Import Specialist	Portuguese, English,French
		S. Suzuki	BIVAC	Machinery, Consumer Goods	Portuguese, English
		M.A. Moser	COTECNA	Inspection Services	French, English, Portuguese
		E. Nakamura	COTECNA	Inspection/Manufacturing	Portuguese, Eng., Span., Jap.
		J. Somleva (Mrs.)	SGS	Inspection Services	Bulgarian, English, English
BULGARIA	Sofia	M. Daiev	SGS	Inspection Services	Bulgarian, German, English
		G. Ebah	SGS	Inspection Services	French, English
CAMEROON	Douala	G. Valladon	SGS	Inspection Services	French, English
CANADA	Toronto	K. Sosnowski (Mrs.)	SGS	Inspection Services	French, English
		A. Briggs	SGS	Inspection Services	English
CHAD	Santiago	M. Koehl	COTECNA	PSI, International Transporting	French, English
CHILE		A. Schalk	SGS	Inspection Services	French, English, Spanish
J. Steffens		SGS	Inspection Services	Spanish, English, German	
C. Salazar		BIVAC	Inspection/Fishing	Spanish, English	
A. Sartori		BIVAC	Machinery, Marine	Spanish, English	
J. Bravo		COTECNA	Inspection Services	Spanish, English	
D. Alarcon		COTECNA	Inspection/General Trading	Spanish, English	
O.E. Lopez Yusti		SGS	Inspection Services	Spanish, English, French	
COLOMBIA	Bogota	R. Linares	BIVAC	International Trading	Spanish, English
		R. Guerra	BIVAC	Machinery, Electronics	Spanish, English
		P. Schnyder	COTECNA	PSI Services	French, English
		P. Blanc	SGS	Inspection Services	French, English, Spanish
COTE D'IVOIRE	Abidjan	B. N'Gou	BIVAC	Agriculture	French, English
CYPRUS	Limassol	I. Georgiades	SGS	Inspection/Insurance	Greek, English
		E. Georgiou	SGS	Insurance	Greek, English
CZECH REP.	Prague	M. Plesr	SGS	Inspection & Consultancy	Czech, English, Russian
DENMARK	Copenhagen	M. Ruckstuhl	SGS	Inspection Services	German, French, English
		J. Petersen	SGS	Inspection Services	English
DOMINIC. REP.	Santo Domingo	P. Bundgaard	SGS	Inspection Services	English, German
		H. Moller	SGS	General Trading	English, Spanish, Italian
ECUADOR	Alexandria	M. Garcia	SGS	Inspection Services	English, Spanish, French
		R. Sleeman	COTECNA	PSI Services	English, Spanish
EGYPT		A. Barakat	SGS	Inspection Services	English, Italian, French
R. El Ayat		SGS	Inspection Services	Arabic, English	
EL SALVADOR		G.D. Schimmel	SGS	Coffee Trading	Spanish, English, German
		A. Orozco	SGS	Liquid Products	Spanish, English
FINLAND	Helsinki	N. Gustafsson (Mrs.)	SGS	Inspection Services	Finnish, Swedish, English
		T. Gustafsson	SGS	Inspection Services	Finnish, Swedish, English
FRANCE	Cachan	C. Stoltz (Mrs.)	SGS	Inspection Services	French, Russian, English
		R. Romanet (Mrs.)	SGS	Inspection Services	French, English
	Cergy	J. Berthot	BIVAC	Transporting, Industry	French, English
		J.C. Collin	BIVAC	Manufacturing Industry	French, English, Spanish
		C. Newman	BIVAC	Manufacturing Industry	English, French
		G. Bagnies	COTECNA	PSI Services	French, English
		F. Morel	COTECNA	Inspection & Manufacturing	French, German, English
		J. Harms	SGS	Inspection Services	German, English
		K.D. Espey	SGS	General Importing/Exporting	German, English, Spanish
GERMANY	Hamburg	J. Müller	BIVAC	Aeronautics, Electronics	German, Russian, English
		H. Holz	BIVAC	Electric, Electronic Ind.	German, English
		M. Staufeldt	ITS	Inspection Services	Danish, Swedish,German, Eng.
		A. Singh	COTECNA	Inspection/Engineering	English, German, Hindi, Urdu

SECTION 1: "EXPERTS FOR PSI COMPANIES"

<u>COUNTRY</u>	<u>TOWN</u>	<u>NAME</u>	<u>COMPANY</u>	<u>FIELD OF EXPERTISE</u>	<u>LANGUAGES SPOKEN</u>
GHANA	Accra	S. Owusu	SGS	Inspection Services	English
		S.K. Agbo	SGS	Financial Controlling	English
		D. Howse	ITS	PSI Services	English
		D. Gregory	COTECNA	PSI Services	English
		M. Mensah	COTECNA	PSI Services	English
GREECE	Athens	P. Amentas	SGS	Inspection Services	Greek, English
		H. Costal	SGS	Inspection Services	Greek, English
		P. Burel	BIVAC	Inspection/Industry	French, English
HONGKONG	Hong Kong	D.A. Leventhal	SGS	Inspection Services	English, Mandarin
		Man To Chan	BIVAC	Consumer Goods	Cantonese, Mandarin, English
HUNGARY	Budapest	A. Berki (Mrs.)	SGS	Inspection Services	Hungarian, English, German
INDIA	Bombay	G. Tunkli (Mrs.)	SGS	Inspection Services	Hungarian, English
		J. Pulickal	SGS	Inspection Services	English, Hindi, Malayalam
		N. Bedi	SGS	Quality Assurance & Control	English, Hindi
INDONESIA	Jakarta	P.B. Warriar	BIVAC	Inspection/ Certification	English, 4 Indian
		F.R. Kusumo	SGS	Inspection Services	Indonesian, English, Dutch
		J. Deni	SGS	Inspection Services	Indonesian, English
		M. Kirangen	BIVAC	Inspection/Industry	Indonesian, English
		J. Mehrabi	SGS	Ports & Shipping/Inspection	French, English, Farsi
IRAN	Theran	M. Rouzbeh	SGS	Ports & Shipping/Inspection	English, French, Farsi
ISRAEL	Tel Aviv	J. Zucker	SGS	Inspection Services	English, Hebrew
ITALY	Milan	E.W. Stucchi	SGS	Price Comparison	Italian, English
		L. Annino	SGS	Technical & Field Operations	Italian, English
		D. Karagounis	BIVAC	Inspection Services	English, French, Italian
		P. Salami	BIVAC	Mechanics, Nuclear	English, French, Italian
		E. Brown	SGS	Inspection Services	English, Spanish
JAMAICA	Kingston	J. Stanley	SGS	Inspection Services	English, Spanish
JAPAN	Kobe	J. Yih	SGS	General Trading	Japanese, English
		Y. Yokomichi (Ms.)	SGS	General Trading	Japanese, English
		E. Shinasue	BIVAC	Machinery, Heavy Industry	Japanese, English
		N. Harada	BIVAC	Machinery, Electrical	Japanese, English
		T. Fujita	COTECNA	Inspection/Machinery	Japanese, English
JORDAN	Amman	R. Hilyard	ITS	Inspection Services	English
		M. Shihabi	SGS	Chemistry	Arabic, English
		K. Najjar	SGS	Inspection Services	Arabic, English
KENYA	Nairobi	N. Gregory	SGS	Inspection Services	English
		M. Politi	SGS	Inspection Services	French, English, Spanish
		B. Karingithi	COTECNA	PSI, Hotels & Tourism	English, Swahili, Kikuyu
		D. Stalker	COTECNA	PSI, paper Manuf., Importer	English, Swahili
		J. Kyung	SGS	Inspection Services	Korean, English
KOREA	Seoul	K.B. Min	SGS	Marine Surveyor	Korean, English
		D. Choi	BIVAC	Inspection/Industry	Korean, English
		K. Pettersen	BIVAC	Inspection/Marine	Korean, English
MADAGASCAR	Antananarivo	M. Rakotomavo	BIVAC	Agrifood, Consumer Goods	French, Malagasy, English
MALAWI	Blantyre	M. Stalder	SGS	Inspection Services	French, English, Portuguese
MALAYSIA	Kuala Lumpur	H.K. Wan	SGS	Inspection Services	English, Cantonese
MAURITANIA	Nouakchott	S. Visser	SGS	Inspection Services	English, French, Dutch
MAURITIUS	Port Louis	J. Bellerose (Mrs.)	SGS	Inspection Services	English, French
		L. Descombes	SGS	Inspection Services	English, French
		M.C. Icery	BIVAC	Insurance, Consumer Goods	French, English
		B. Cuperly	SGS	Inspection Services	French, English, Spanish
		V. Belman	SGS	Inspection Services	English, Spanish
MEXICO	Mexico	C. Porentru	BIVAC	Inspection/Certification	French, English, Spanish
		C. Keuning	BIVAC	Inspection/Certification	English, Spanish, German
		L. Kamali (Mrs.)	SGS	Inspection Services	Arabic, French, English
		Z. Harrak (Ms.)	SGS	Inspection Services	Arabic, French, English
		J.F. de Saussure	SGS	Inspection Services	French, English, German
MOZAMBIQUE	Maputo	T.O. Quintaneiro	SGS	Inspection Services	Portuguese, English
MYANMAR	Yangon	K. Tin	SGS	Inspection Services	Myanmar, English
		T. Aung	SGS	Inspection Services	Myanmar, English
		W.M. Bakelaar	SGS	Inspection Services	Dutch, English, German
NETHERLANDS	Spijkenisse	R. Blommaert	SGS	Inspection Services	English, German, Dutch
		H. Otto	BIVAC	Shipping, Forwarding	Dutch, English, German
		M. Kennard	BIVAC	Inspection Services	Dutch, English
	Holland	J.A.M. Van der Horst	COTECNA	PSI, Engineering & Const.	Dutch, English
		A. Huizer	COTECNA	Inspection/Machinery	Dutch, English, German
NEW ZEALAND	Auckland	R. Judd	SGS	Inspection Services	English
NIGER	Niamey	A. Ralph (Ms.)	SGS	Inspection Services	English
		C. Ousmane	SGS	Transiting/Commerce	French, English
		Q.F. Eusebe	SGS	Engineering/Intl. Commerce	French, English
NIGERIA	Apapa	F. Awogbade	SGS	Inspection Services	English
		N.J. Bunnetta	COTECNA	PSI, Engineering Const.	English, French
		R.A. Onikede	ITS	Inspection Services	English, Yoruba
		P. Engebretsen	SGS	General Trading	English
NORWAY	Oslo	A. Ek	SGS	Inspection Services	English, German
		J. Einarsrud	BIVAC	Inspection/Marine	Norwegian, English

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<u>COUNTRY</u>	<u>TOWN</u>	<u>NAME</u>	<u>COMPANY</u>	<u>FIELD OF EXPERTISE</u>	<u>LANGUAGES SPOKEN</u>
PAKISTAN	Karachi	M. Harrison	BIVAC	Inspection/Industry	Norwegian, English
		A.I. Varsy	SGS	Trading	English, Urdu, Hindi
		S. Fahim Ahmad	SGS	Marketing Management	English, Urdu
PARAGUAY	Asuncion	W.J. Poppleton	COTECNA	PSI Services	English, French
		L.O. Miranda	SGS	Inspection Services	English, Portuguese
		J.H. Phillips	SGS	Administration	English, Portuguese
PERU	Lima	R. Valcarcel	SGS	Inspection Services	Spanish, English
		A. Gomez de la Torre	SGS	Inspection Services	Spanish, English
		R. Fernandez Stoll	BIVAC	Management	Spanish, English
PHILIPPINES	Manila	S. de Lachaise	BIVAC	Inspection/Agriculture	French, Spanish, English
		C. Dongo-Soria	ITS	Inspection Services	English, Spanish
		E. Velasco (Mrs.)	SGS	Accounting	English, Filipino
POLAND	Gydnia	F. Fiechter	SGS	Inspection & Testing Services	English, German, Spanish
		Y. Devergne	BIVAC	Inspection/Marine	French, English, Japanese
		(Mrs.) T. Hyla-Pancewicz	SGS	General Trading	Polish, English, French
PORTUGAL	Lisbon	(Mrs.) M. Tukalska	SGS	General Trading	Polish, English
		R. Rodriguez da Silva	SGS	Inspection/Accounting	Portuguese, English, French
		C. Cavaco	BIVAC	Petrochemicals, Petroleum	Portuguese, English, French
ROMANIA	Bucharest	O. Andrei	SGS	Inspection Services	Romanian, English, French
		M. Buga	SGS	Inspection Services	Romanian, English
		G. Molak	SGS	Inspection Services	English, Russian, Czech
RUSSIA	Moscow	V.A. Nadein	SGS	Inspection Services	English, Russian, Azeri
		A.S. Bilgin	COTECNA	Inspection, Freight For.	Turkish, English
		S. Dragunor	COTECNA	General Importing, Inspection	Russian, English, Bulgarian
SAUDI ARABIA	Jeddah	M. Mironov	COTECNA	Design, Manufacture & Testing	Russian, English
		Z.H. Butt	COTECNA	Inspection Services	English, Arabic
		M.S. Khabbaz	COTECNA	Insurance	English, Arabic
SENEGAL	Dakar	N. Siddiqui	COTECNA	Inspection/Insurance	English, Hindi
		C. Medor	SGS	Inspection Services	French, English
		P. Thiare	SGS	Inspection/Agriculture	French, English
SIERRA LEONE	Freetown	M. Cisse	BIVAC	Foodstuff, Fertilizers	French, English
		D. Sangare	BIVAC	Fertilizers, Consumer Goods	French, English
		S. Mustapha	BIVAC	Agriculture, Consumer Goods	English, French
SINGAPORE	Singapore	V. Allen Campbell	BIVAC	Inspection Services	English
		S.Y. Cheng	SGS	Inspection Services	English
		M. Nar (Mrs.)	SGS	Inspection Services	English, Mandarin
SOUTH AFRICA	Johannesburg	V. d'Arifat	BIVAC	Inspection Services	French, English
		C. Maillet	SGS	Insurance/Freight	French, English
		R. Barnes	BIVAC	Minerals, Machinery	English
SPAIN	Barcelona	G. Davis	BIVAC	Consumer Goods, Forwarding	English
		N. Holland	ITS	Inspection Services	English, Afrikaans, Zulu
		R.P. Martinez	SGS	Inspection Services	Spanish, French, English
SRI LANKA	Colombo	J.M. Garcia Macias	SGS	Inspection Services	Spanish, French, English
		R. Garcia-Mauriño	BIVAC	Machinery	Spanish, English
		A. Izarra	COTECNA	Inspection, General Trading	Spanish, English
SWEDEN	Gothenburg	D. Pandita	SGS	Inspection Services	English, Sinhalese
		S. Senanayake	SGS	Inspection/Quality Control	English, Sinhalese
		J. Gannerud	SGS	Manufacturing Industries	Swedish, English
SWITZERLAND	Basel	Lena Atmani (Mrs.)	ITS	Inspection Services	English, Swedish, French
		W. Aarts	SGS	Inspection/Insurance	English, German, Dutch
		A. Rellstab	SGS	Inspection Services	German, English, French
TAIWAN	Taipei	H. Hak	BIVAC	Machinery, Quality	German, English, French
		N. Singh	BIVAC	Machinery, Industry	German, English, French
		M.J.H. Moffett	COTECNA	PSI Services	English, French, Spanish
TANZANIA	Dar es Salaam	A.E. Pruniaux	COTECNA	PSI, Engineering Const.	English, French
		E.W. Ostrom	SGS	Inspection Services	English, Mandarin, Bahasa
		T.C. Chang	SGS	Inspection Services	Mandarin, English
THAILAND	Bangkok	C. Lee	COTECNA	Inspection Services	Chinese, English
		L. Lin	BIVAC	Inspection Services	Chinese, English
		N. Lindemann	SGS	Inspection Services	French, Portuguese, English
TOGO	Lome	D. Reymond	SGS	Inspection Services	French, English, Spanish
		B. Fletcher	ITS	Inspection Services	English
		F. Lawson	COTECNA	Inspection Services	English, Swahili
TUNISIA	Tunis	S. Sriyayanta	SGS	Market Research Analyst	English
		(Mrs.) P. Boonbumrungdej	SGS	Market Research Analyst	English
		G. Moré	BIVAC	Inspection/Certification	French, English
TURKEY	Istanbul	E.M. Ekue	SGS	Inspection Services	French, English, German
		J.L. Pale	COTECNA	PSI Services	French, English
		T. Ktari	SGS	Inspection Services	Arabic, French, English
		F. Bousnina	SGS	Inspection Services	Arabic, French, English
		A. Yazicioglu	SGS	Inspection Services	Turkish, French, English
		M.K. Ercan	SGS	Inspection Services	English
		E. Sonmezer	COTECNA	Inspection/Machinery	Turkish, English

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<u>COUNTRY</u>	<u>TOWN</u>	<u>NAME</u>	<u>COMPANY</u>	<u>FIELD OF EXPERTISE</u>	<u>LANGUAGES SPOKEN</u>
UGANDA	Kampala	G. Kagoro	SGS	Inspection Services	English
		M. Franchi	SGS	Inspection Services	French, English
U.K.	Camberley	M.L. Worbey	SGS	Inspection Services	English
		M. Venables	SGS	Inspection Services	English
		P.E. Henebry	COTECNA	PSI, Finance, Petrochem	English
		G. Robson	COTECNA	PSI, Q/A & Procurement	English
		M. Scott	COTECNA	PSI, Finance, Tobacco	English
	Liverpool	J. Hendry	BIVAC	Inspection/Marine Surveying	English, French
	Newcastle	J. Eltringham	BIVAC	Inspection/Marine	English
	Brentwood	J. Liss	ITS	PSI Services	English
		J.-M. Caffin	ITS	PSI Services	French, English, Spanish
		E. Cooney	ITS	PSI Services	English, Swedish
	Witham	I. Edwards	Inspectorate	Inspection, Price Verification	English
U.A.E.		C. Daniel (Mrs.)	COTECNA	Inspection	French, English, Spanish
	Dubai	R. Temraz	BIVAC	Marine, Inspection	Arabic, English
URUGUAY	Montevideo	J. Tessore	SGS	Inspection Services	Spanish, English
U.S.A.	New York	K. Hewitt	SGS	Inspection Services	English
		R. Niedz	SGS	Inspection/Quality Assurance	English
		J.H. Landau	COTECNA	Inspection, Electronics	English
	Miami	J. Martinez	BIVAC	Steel, Metals, Inspection	Spanish, English, French
	Houston	J. Siebols	Inspectorate	Inspection Services	English, Spanish, Dutch
		C. Rattan (Ms.)	Inspectorate	Inspection Services	English
	Pasadena	M. Bingham	ITS	PSI Services	English, Spanish
		J. Aberle	ITS	PSI Services	English
	Miami	R. Corona	ITS	PSI Services	English, Spanish
VENEZUELA	Caracas	J. Brice	SGS	Inspection Services	Spanish, English, Portuguese
		A. Guzman-Monsalve	BIVAC	Inspection Services	Spanish
		F. Petit	BIVAC	Inspection, Quality	French, English, Spanish
ZAMBIA	Lusaka	C. Kapwepwe (Ms.)	SGS	Inspection Services	English
		A. Mwandira	SGS	Inspection Services	English
ZIMBABWE	Harare	C. Jilch	SGS	Inspection Services	English, German, French
		R. Nindi	SGS	Inspection Services	English
		A. Chirikure	ITS	PSI Services	English, Shona

SECTION 2: "EXPERTS FOR EXPORTERS"

COUNTRY	TOWN	NAME	FIELD OF EXPERTISE	LANGUAGES SPOKEN
ARGENTINA	Buenos Aires	J.N. Garcia	Technology & Material Testing	Spanish, English
	Buenos Aires	H. Lopez Neglia	Metal Working, Electrical Eng.	Spanish, English
CAMEROON	Douala	E. Agbor Ashu	Agro-Industrial/International Trade	English, French, Ejagham
	Douala	B.A. Atangana Onana	Legal, Banking, Insurance	French, English, Ewondo
	Douala	M. Bondja Yimgnia	Petroleum, Banking	English, Spanish
	Douala	R. Bwanga	Finance, Accounting	French, English
	Douala	H.S. Ebai	Agricultural, Pharmaceutical	English, French
	Douala	J. Fedjio	Agricultural, Consumer Prod.	French, Bamileke, English
	Douala	G. Kenfack Douajni	Magistrat	French, English
	Douala	D. Lottin	Auditor	French, English, German
	Yaounde	K. Nana Kouanang (Dr.)	Legal, Banking, Insurance	Shango, French
	Douala	E. Ngando (Capt.)	Foreign Trade & Trade Rel. Serv.	English, French
	Douala	E. Ngangue-Mongory	Management Consultant	French, English
	Douala	D. Nteudjeusse	Machinery Insurance	French, English
	Douala	D. Tambe	Legal, Banking	Kenuang, English, French
	Douala	L. Tasha	Banking	English, French
	Douala	J. Tienicheu	Accounting, Banking, Legal	French, English
	Douala	M. Tomdio	Legal, Banking, Insurance	English, French, German
	Douala	C. Yimgnia	Audit, Finance, Accounting	French, English
	Douala	A. Zogo Andela	Transport	French, English, Spanish
COLOMBIA	Bogota	M. Patino (Mrs.)	International Trade, Maritime Law	Spanish, English, French
	Bogota	C. Torrente	Steel & Cement Industry	Spanish, English
DENMARK	Parhus	P. Pedersen	Freight Forwarding	Danish, English, German
FINLAND	Varkaus	L. Ijas	Mechanical Engineer	Finnish, Swedish, English
	Helsinki	K. Kahila	Freight Forwarding	Finnish, Swedish, English
	Vasa	R.P. Lindback	Insurance, Tax	Swedish, Finnish, English
	Helsinki	A. Raty	Shipping, Transportation	Finnish, Swedish, English
	Helsinki	V. Riihimaki	Insurance, Freight Forwarding	Finnish, English, Swedish
FRANCE	Paris	J.-P. Baert	Agricultural, Consumer Food	French, English, Italian
	Paris	J. Corderoy du Tiers	Petroleum, Freight Forwarding	French, English
	Paris	J.-C. de Gassart	Freight Forwarding	French, English, German
	Pontoise	B. de Montaudie	Manufacturing Industries	French, English
	Avignon	J. de Zelicourt	Legal International Contracts	Spanish, English
	Lachassagne	R. Elziere	Refrigeration, Industry	French, English, Italian
	Paris	F. Harth	Exporter	French, Spanish, English
	Paris	M. Manet	Machinery	French, English
	Paris	F. Pinchon	Industrial Construction Eng.	French, English, Spanish
	Paris	J.-M. Salva	Machinery, Electronics	French, English, Spanish
	Paris	B.M. Field	Customs & Excise	English, French
GERMANY	Frankfurt	M. Bartels	Assessor	German, French, English
	Hamburg	H. Behrens	General Trade	German
	Wolfsburg	H.RA Giebel	General Trade	German
	Hamburg	K. Hanebuth (Dr.)	Lawyer, Frozen Goods	German, English, French
	Hamburg	J. Heck	Machinery, Technical Products	German, English, French
	Frankfurt	H.RA Hesse (Dr.)	Lawyer, Machinery, Electronics	German, English
	Frankfurt	U. Jahn	Legal, Export, Financing	German, English, French
	Hamburg	G.A.W. Köpcke	Chemicals, Banking, Marine Ins.	German, English, French
	Bremen	D.-F. RA Kruppenbacher	General Trade	German
	Hamburg	A.F. Mergell	Oilseed Processing & Refining	German, English, French
	Hamburg	H.-J. Muller	Bilateral Trade Promotion	German, English
	Hamburg	P.P. Schepe	Agricultural, Technical	German, English
	Hamburg	K.-J. RA Schimmelpfeng	General Trade	German
	Hamburg	P. Schirrmann	Chemicals, Pharmaceuticals	German, English, Spanish
	Hamburg	H. Vogel (Dr.)	Transport Law	German, English, French
HONG KONG	Hongkong	Y.L.A. Chan (Mrs.)	Textiles	English, Cantonese, Pautchwa
ITALY	Rome	A. Amato (Mrs.)	Chemistry, Meteorology	Italian, French, English
	Rome	A. Corazziari	Telecommunications	Italian, English, French
	Rome	G.M. Danuso	Legal	English, Italian, Spanish
	Pavia	C. Dolza	International Forwarding	Italian, English, French
	Rome	R. Donnini	Legal	Italian, English, French
	Milan	G.C. Marchesi	General Trade	Italian, English, French
	Rome	V. Porcasi	Banking, Legal, Accounting	Italian, English
	Milan	R. Scarafia	Chemical, Pharmaceuticals	Italian, English
	Milan	L. Zaccagnini	Machinery, Electronics	Italian, French, Spanish
JAPAN	Tokyo	T. Emura	General Importer/Exporter	Japanese, English
	Chiba City	T. Kamei	Importer/Exporter in Food Prod.	Japanese, English
	Tokyo	Y. Kinumaki	Legal Adviser in Int'l. Buss. Law	Japanese, English, Arabic
	Tokyo	T. Kobayashi	Export, Transportation	Japanese, English
	Tokyo	R. Nishimoto	Importing/Exporting	Japanese, English
	Tokyo	S. Takahashi	Importing/Exporting	Japanese, English, German
NETHERLANDS	Rotterdam	B. Blijdorp	Shipping	Dutch, English, German
	Maasland	C. Kleinjan	Steel	Dutch, English, German
	Rotterdam	M. Landman	Forwarding, Warehousing	Dutch, English, German
	Zwyndrecht	W. Peek	Petroleum, Commodities	Dutch, English, German
	Leiden	H. Scholz	Electronics & Durable Con. Prod.	Dutch, English, Spanish

SECTION 2: 'EXPERTS FOR EXPORTERS'

<u>COUNTRY</u>	<u>TOWN</u>	<u>NAME</u>	<u>FIELD OF EXPERTISE</u>	<u>LANGUAGES SPOKEN</u>
PORTUGAL	Noordwyk	C.F. Segaar	Timber Importer	Dutch, English, German
	Nederhost	A. Stalenhoef	General Importing & Exporting	Dutch, English, German
	Kortgene	B.A. Van Doorn	Agriculture, Animal Husbandry	Dutch, English, German
	Zwyndrecht	Z. Veldhoen	Machinery, Shipbuilding	Dutch, English, German
	Lisbon	F. Bernardes-Silva	Metal Working-Food Industry	Portuguese, French, English
	Lisbon	I. Contrebas	Car Industry	Portuguese, Spanish, French
	Almada	L. Gomes Pereira	Machinery, Electronics	Portuguese, English, French
	Almada	H. De Melo Banha	Petroleum, Machinery	Portuguese, English
	Lisbon	J.P. Goncalves Gomes	Lawyer, Labor Laws	Portuguese, English, French
	Lisbon	J. Lopes	Machinery, Freight Forwarding	Portuguese, English, French
	Lisbon	O. Macedo Reis (Mrs.)	Import/Export	Portuguese, English, French
	Almada	A. Mesquita da Silva (Mrs.)	Ship Repairing Food	Portuguese, English, French
	Almada	V. Pinto Caceres Alves	Machinery, Electronics	Portuguese, English
	Guimaraes	J.F.C. Romero	Petrochemicals, Metallurgy	Portuguese, English, French
	Caldas da Rainha	M.V. Sabino Morgado	Agricultural, Food Consumer	Portuguese, English, French
	Serrinha	P. Salinas	Consumer Products	Portuguese, English, French
	Lisbon	R. Silva Gomes (Miss)	Trade & Tourism	Portuguese, English, French
	Porto	J.C. Silva	Machinery, Freight Forwarding	Portuguese, English, French
	Almada	J. Teixeira	Ship Repairing, Accounting	Portuguese, English, French
SAUDI ARABIA	Lisboa	A. Whitcombe (Mrs.)	General Trading	English, Portuguese, French
	Dammam	H.T. Al-Ghazzawi	Pharmaceuticals, Consumer	Arabic, English
	Riyadh	J. Al-Juraisi	Insurance, Shipping	Arabic, English
	Riyadh	U. Al-Kurdi	Shipping, Insurance	Arabic, English
	Riyadh	M. Al-Sherif	Consumer Products	Arabic, English
	Jeddah	R.S. Ervin	Lawyer, Banking, Shipping	English
	Jeddah	B. T. Ghazzawi	Banking, Insurance, Petroleum	Arabic, English
	Riyadh	K. Kordi	Accounting & Finance	Arabic, English
	Khobar	I. Nazer	Legal Adviser	English, Arabic, French
	Freetown	L. Cole	Minerals, Petroleum	English, Krid
SIERRA LEONE	Singapore	S.Y. Tan	Law Professor	English,
SINGAPORE	Singapore	D.P.K. Wee	Legal	English, Mandarin
SOUTH AFRICA	Singapore	M.M. Wong	Legal	English
	Johannesburg	J. Allen	Legal Banking Commercial	English, Swahili
	Johannesburg	S.K. Ash	Electronics, Food Industry	English, Afrikaans, German
	Pretoria	G. Fourie	Machinery, Electronics	English, Afrikaans
	Sandton	D. Graham	Customs & Excise, Freight For.	English, Afrikaans, French
	Brakpan	H. Heymann	Transport, Insurance	English, German
	Sandton	R.B. Reunert	Machinery	English, Afrikaans
	Sandton	C.B. Saxby	Agricultural Machinery	English
	Barcelona	A. Molins	Accounting, Auditing	Spanish, French, English
	Barcelona	A. Molins	Merchant & Maritime Law	Spanish, French, English
SPAIN	Basel	J. Netzer	Customs	German, English, French
SWITZERLAND	Zurich	Th. Pletscher	Legal Adviser	German, English, French
TAIWAN	Morgins	P.R. Oxenham	Chemicals, Machinery, Electronics	English, French
	Taipei	D. Chen	Accounting	Chinese, English
	Taipei	C.-T. Huang	Law	English, Chinese, Mandarin
	Taipei	L. Hsiao	Insurance, Freight Forwarding	English, Chinese, Mandarin
	Taipei	C.-H. Kwang	Legal Consultant	Chinese, English
	Taipei	N. Li	Legal	Mandarin, English
	Taipei	Y.T. Liu	Construction	Chinese, Japanese, English
	Taipei	M.L.Y. Pan	Shipping, Freight Forwarding	English, Chinese
	Kaoshiung	Y.J. Tsai	Foodstuffs, Consumer Products	Taiwanese, Chinese, English
	Taipei	W.-L. Yang	Minerals	Chinese, Mandarin, English
TURKEY	Istanbul	H. Arat	Textiles	Turkish, English
	Ankara	A. Arslan	Chemicals, Petroleum, Machinery	Turkish, English, German
	Istanbul	N. Bekiroglu	Textile	Turkish, English
	Iskanderun	M.V. Debooglu	Marine & Banking Disputes	Turkish, English
	Istanbul	S. Donay	Legal, Banking, Accounting	Turkish, French, English
	Izmir	C.Y. Eren	Machinery, Auto Spare Parts	Turkish, English
	Istanbul	K. Lilan	Shipbuilding, Machinery	Turkish, German, English
	Istanbul	O. Oguz	Textiles	Turkish, German, English
	Istanbul	T. Ulug	Agricultural Industries	Turkish, English, French
	Iskenderum	T. Vural	Shipping, Int'l Transport	Turkish, English
U.A.E.	Izmir	T. Yemisci	Agricultural Products	Turkish, English
	Dubai	A. Kadi	Legal Advisor	English, Arabic, French
	Dubai	G. McCallister	Petroleum, Machinery	English
UNITED KINGDOM	Greenford	R. Brazier	Shipping	English
	Cambridge	J. Coates (Dr.)	Pharmaceuticals, Shipping	English, French, German
	Sutton	M. Davis	Banking	English
UNITED STATES	Ipswich	N. Rose	Legal, Computer Equipment	English, French
	Parsippany	A. Perez Barone	Foods, Consumer Products	English, Spanish
	Charleston	R. Phaneuf	Industrial & Agricultural Chemicals	English, Spanish, French
	Wilmington	I. Watson (Mrs.)	Chemicals, Export Controls	English

SECTION 3: "INDEPENDENT TRADE EXPERTS"

<u>COUNTRY</u>	<u>TOWN</u>	<u>NAME</u>	<u>FIELD OF EXPERTISE</u>	<u>LANGUAGES SPOKEN</u>
ARGENTINA	Buenos Aires	J.A. Booth	General Trading	English, Spanish, Italian
AUSTRALIA	Adelaide	P. Horstmann	Consumer Products	English
	Melbourne	G. Maren	Banking/Freight Forwarding	English
AUSTRIA	Vienna	J. Treiss	Petroleum, gas & Oil field	German, English
		E. Schopper	Hydro & Thermal power plant	German, English
		F. Gleissner (Dr.)	Trade Policy / Foreign Trade	German, English
BANGLADESH	Chittagong	M. Iqbal Dada	General Trading	English, Bengali, Urdu, Gujrati
	Dhaka	H. Saleh	Manufacturing Industries	English, Bengali, Urdu
BELGIUM	Brussels	F. Gosselinckx	Pharmaceuticals	Dutch, French, English
BOLIVIA	La Paz	J. Romero Alvarez	Pharmaceuticals	Spanish
BRAZIL	Sao Paulo	F. Nascimento	Trading	English, Spanish, Portuguese
		P. Damianovic	Shipyard, Petroleum	Portuguese, English, French
		J.A. Tattini	Law & Economics	Portuguese, English, Spanish
	Rio de Janeiro	F. P. de Miranda	Cargo Inspection	Portuguese, French; English
	P. Paulista	L.C. Barreto	Quality	Portuguese, English, Spanish
CAMEROON	Douala	P.F. Desplaces	General Trading	French, English
		P. Fallet	Insurance	French, English
		B. Abraham	General Importing/Exporting	French, English, Nyokon
		J. Mbianda	Cotton Processing Industry	French, English, Spanish
	Yaounde	P. Fokam Kammogne	General Importing/Exporting	French, English, Spanish
		L. Assira	Government Counsellor	Yanaga, French, English
		J. Onobiono	Consumer Products	French, English, Yambassa
CANADA	Montreal	L. Vongard	Consultation, Surveying	English, French, German
	Quebec	C. Maassen	Freight, Forwarding	French, English
	Ontario	J.M. Jaffray	Cargo Inspection	English
		I.G. Campbell	Insurance/Consumer Products	English
		W. Roy Hines	International Trading	English
CHILE	Santiago	G. Aguirre	General Trading	Spanish, English
		C. Aliaga	Banking, Accounting	Spanish, English, French
		P. Cabezas (Mrs.)	General Importing/Exporting	Spanish, English, German
COLOMBIA	Bogota	E. Velez	Agricultural Production	Spanish, English, French
COSTA RICA		A. Lutschaunig	Insurance, Intl. Trading	Spanish, English
CYPRUS	Limassol	C. Mavrellis	General Importing/Exporting	Greek, English
		T. Anastassiou	Accounting/Taxation	Greek, English
CZECH REP.	Prague	V. Prokes	Inspection Services	Czech, English, Russian
DENMARK	Aalborg	O. Stein	Consulting	English, German, Danish
		S.A. Lauridsen	General Importing/Exporting	Danish, English, German
DOMINIC. REP.	Santo Domingo	F. Gonzavez	General Trading	Spanish, English
		M. Vidal	General Importing/Exporting	Spanish, English, Italian
FINLAND	Helsinki	M. Keinonen	Law and Banking	Finnish, Swedish, German
		H. Parkkinen	Law/Insurance	Finnish, Swedish, English
FRANCE	Paris	C. Jorand	Civil Engineering	French, English, German
		C. Le Priol	Chemicals, Minerals	French
		Y. Poissonier	Food Products Machinery	English, German, Spanish
		J. Thomasset	Chemicals	French, English
		B. Vallois	Exporting	French, English, Spanish
		P. Dorange	Stevedoring/Shipping	English, French
	Mulhouse	G. Schildknecht	Textiles	German, English, Spanish
	Lyautey	F. Wormser	Chemicals	English
GERMANY	Hamburg	P.M. Streck	Law	German, English
		V. Looks	Law	German, English, French
	Hamburg	H. Baumeister (Dr.)	Int'l. Business Law	German, English, French
	Cologne	K.-H. Bockstiegel	General Importing/Exporting	German, English, French
	Hamburg	G. Commichau	Law	German, French, English
	Hamburg	R. Herber	General Trading	German, French, English
	Bremen	H. Hüchting	General Trading	German, French, English
	Hamburg	K. Landry (Dr.)	Law	German, English
	Erlangen	K. Lionnet	Law	German, English
	Hamburg	H.-J. Rabe	Exporting/Importing	German, English, French
	Hamburg	J. Trappe	Law	German, English, French
	Duesseldorf	K. Wessing	General Trading	German, English
	Hamburg	Ch. Wiegand	General Exporting	German, English, French
	Vaterstetten	K.-H. Weber	General Int'l. Trading	English, Spanish, French
GHANA	Accra	G. Andoh	Exporting	English, French, German
		W.E. Fugar	Law	English, Ewe
		M. Wilson	Government - Ambassador	English, French
		N.K. Bulley	Petroleum Industry	English
GREECE	Athens	E. Pinakoulakis	General Importing/Exporting	Greek, English, German
		P. Papadakis	Grain Trading	Greek, English, French
HONGKONG	Hong Kong	R.I. Delbyck	Law/International Trading	Mandarin Chinese, Russian
		M. Michelson	Consulting	English, Japanese
		L.C. Ngai	Master Mariner	Cantonese, Mandarin, English
		J. Wort	Marine Engineering	English

SECTION 3: 'INDEPENDENT TRADE EXPERTS'

COUNTRY	TOWN	NAME	FIELD OF EXPERTISE	LANGUAGES SPOKEN
HUNGARY	Budapest	N. Fricska	Exporting	Hungarian, English, Russian
		Z. Szilasi	General Importing/Exporting	Hungarian, English
INDIA	Bombay	S. Gokhale	Steel Trading	Marathi, Hindi, English
		K. Chokhani	General Importing/Exporting	English, Hindi
		N.R. Vyas	Law, Trade Promotion	English, Hindi, Gujarati, Marathi
INDONESIA	Jakarta	M.B. Nawawi	General Trading	Indonesia, Dutch, English
IRAN	Tehran	F. Mehrabi	General Importing/Exporting	Farsi, English
ISRAEL	Haifa	G. Sassomer	Freight, Forwarding, Inspection	Hebrew, English, German
ITALY	Milan	E. Pogliani	Chemical Engineering	English, French, Italian
		D. Papetti	Telecommunications	Italian, English, French
		P. Grippa	Machinery, Electronics	Italian, English, French
		A. Logatelli	General Exporting	English, French
		A. Marsaclia	Law	Italian, English, French
	Mantova	A. Tonini	General Importing/Exporting	Italian, English
	Rome	A. Secci	General Trading	Italian, English, French
JAMAICA	Kingston	P. King	General Exporting/Inspection	English
		C. Burgess	Purchasing & Inventories	English, French
JAPAN	Tokyo	P.M. Ohno	Chemicals, Petroleum	Japanese, English
		S. Kobori	General Importing/Exporting	Japanese, English
		J. Nakagawa	English Interpreter	Japanese, English, Portuguese
		S. Niibori	General Trading	Japanese, English
JORDAN	Amman	M. Nassar	General Trading	Arabic, English
		S. Saaideh	Marketing	Arabic, English
KENYA	Nairobi	J.W. Kuria	Freight Forwarding	English, Kikuyu
		A.A. Miano	Customs/Freight Forwarding	English, Kikuyu
		C. Satchwell	Loss Adjusting	English
		G.J. Bell	Agricultural, Consumer prod.	English, Swahili
KOREA	Seoul	A. Hanswirth	General Trading	English
MAURITANIA	Nouakchott	A.M. Boilil	Computer Counselling	Arabic, French, English
MAURITIUS	Port Louis	R. Mahkoon	Economics	English, French
		D. Wong (Mrs.)	Export Processing Zone	English, French, Chinese
MEXICO	Mexico	V. Hakim	Grain Trading	English, French, Spanish
MOROCCO	Casablanca	M. Ouali	Buying Agent	Arabic, French, English
		A. Alaziz	International Marketing	Arabic, French, English
MOZAMBIQUE	Maputo	A. Matos	General Importing/Exporting	Portuguese, French, English
		A. Chicalia	General Importing	Portuguese, English, French
MYANMAR	Yangon	H.L. Thein	General Trading	Myanmar, English
		U.H. Win	General Trading	Myanmar, English
NETHERLANDS	Rotterdam	J. Haakma	Law/General Trading	Dutch, English, French
		H. Land	General Importing/Exporting	Dutch, English, French
		P. Van der Meulen	Freight, Transport, Arbitration	Dutch, English, German
		B. Blijdorp	Shipping Industry	Dutch, English, German
		J. Van Eerten	Procurement / Freight Forw.	Dutch, English, German
		W. Nieuwenhuyzen	General Trading	Dutch, English, German
		F. Mudde	General Trading	Dutch, English, French
		J. Wijsman	General Trading	Dutch, English, French
		C. Koppen	General Trading	Dutch, English, German
NEW ZEALAND	Amsterdam	W. Carter	Export Documentation	English, French
	Auckland	V. Percival	General Trading	English
NIGERIA		O.A. Aribisala (Mrs.)	Gvmt. Food & Drugs	English, Yoruba
		C. Kolade	Manufacturing, Cons. Prod.	Yoruba, English, French
		T.J. Ntekop	Central Bank & PSI	English, Ibibo
		A.O. Williams (Mrs.)	Govt., Finance, Transport	English, Yoruba
NORWAY	Oslo	O. Sandberg	Exporting	Norwegian, English, German
PAKISTAN	Karachi	S.H. Qutab	Commodity Trading	English, Urdu
		T. Sayeed	General Trading	English, Urdu
PARAGUAY	Asuncion	E. Hodgkinson	Cotton Plant/Machinery	English, Spanish
PERU	Lima	V. Leon (Mrs.)	Consultancy, Foreign Trading	Spanish, English, Italian
		L. Remy	Forwarding, Chemicals	Spanish, English, Italian
		J. Quijandria	Petroleum, Agri., Chem., Insp.	Spanish, English
PHILIPPINES	Manila	B. Sy (Ms.)	Retail Banking	English, Fookien, Filipino
		R. Kapauan	Banking	English, Filipino, Spanish
POLAND	Jeracza	J. Lisowski	Law	English, Polish
PORTUGAL	Lisboa	R. Albuquerque	Insurance Banking	Portuguese, English, French
	Oeiras	F.G. Ribeiro da Silva	General Importing	Portuguese, English, French
	Porto	L.C. Costa Martins	General Importing/Exporting	English, French, Spanish
SAUDI ARABIA	Jeddah	A. Abbar	Law	Arabic, English
		A.H. Zakir Bokhari	General Importing	Arabic, English, Italian
	Riyadh	H. Al-Mulla	Law	Arabic, English
	Medina	M.F. Khatawi	Economics & Management	Arabic, English, German
SENEGAL	Dhaka	A.S. Sow	Insurance	French, English
		A. Ba	Trading	French, English, Spanish
SIERRA LEONE	Freetown	Ch. Kargbo	Banking, Accounting	English

SECTION 3: 'INDEPENDENT TRADE EXPERTS'

<u>COUNTRY</u>	<u>TOWN</u>	<u>NAME</u>	<u>FIELD OF EXPERTISE</u>	<u>LANGUAGES SPOKEN</u>
SINGAPORE	Singapore	C.C. Leong S.A. Akhtar G.S.L. Boo K.Y.D. Gin K.Q. Tan	Gen. Industrial Prod. Trading Finance, Accounting Arbitration, Law Civil Engineering Legal, Banking	English, Cantonese English English English English, Malay
SOUTH AFRICA	Durban	R. Martin G.-A. Heiser R. Watson D.H. Lewis	Master Mariner Shipping Exporting International Trading	English, Afrikaans, Zulu German, English English, Afrikaans English, French, German
SPAIN	Madrid	V. Barbera	General Trading	Spanish, English, French
	Bilbao	J.M. Alcantara L. Garatea	Legal, Insurance Freight Forwarding	Spanish, English, French Basque, Spanish, English
SWEDEN	Gothenburg	J.-A. Jiveborn	Banking	Swedish, English, German
	Stockholm	P. Ferguson M. Lindner A.-E. Noren	Legal Language Advisor Legal Language MD Banking	English, Swedish English, Swedish English, German, French
SWITZERLAND	Ennetbaden	B.A. Gmünder	Project Management	German, English, French
	Basel	F. Hurter	Quality, Certification	German, English, French
	Winterthur	Th. Buhler	Machinery	German, French, English
TAIWAN	Taipei	D.T.C. Wang V. Lo H.Y. Lai K.C. Fan S. Pao G.Y.F. Yeh R. Wang L.-H. Yu	Law Market Research Certification, Standardization Legal Freight Forwarder Legal Counselling General Trading Inspection Services	Taiwanese, Chinese, English Mandarin, English, Taiwan. Chinese, English, German Chinese, English Chinese, English English, Chinese Mandarin, English Chinese, English, Japanese
TOGO	Lome	T.K.M. Tete-Benissan	Banking	French, English
TUNISIA	Tunis	M. Boussayene	General Trading	Arabic, French, English
TURKEY	Istanbul	A.F. Cakir A. Bagriacik M. Bulent Bilge T. Muskara I. Resat Ozkan	General Trading Textiles, General Exporting General Importing/Exporting Electrical Circuiting Marine Insurance	Turkish, English, French Turkish, German, English Turkish, English Turkish, English, French Turkish, English, Spanish
U.A.E.	Dubai	M.A. Durvesh	General Trading	English, German, Urdu
UGANDA	Kampala	G.W. Egaddu P. Mulira	Accounting Law/Insurance	English, Atese, Kiswahili English, Luganda
U.K.	Marlow	J. Rossington	Freight Forwarding	English
	London	D. Judah K.S. Axon J.W. Hickman K. Luck P. Webb M. Shaw B. Wheble T. Kelley D. Sandage	Solicitor Laboratory Analysis General Exporting International Transporting UK Customs International Banking Banking Law Law	English, French English English English English English, French English, French English, Spanish English, Spanish
U.S.A.	Houston	S. Warminski M. Turnispeed	Ocean Freightling Exporting/Chemicals	English, German, Polish English, French
	Florida	K.E. Peterson	Insurance, Accounting	English, Spanish
ZAMBIA	Lusaka	R.K. Sichinga	General Trading	English, Tumbuka
	Ndola	F. Mubanga	Insurance Industry	English, Bemba, French
ZIMBABWE	Harare	D. Cutts C.A. Mollatt M. Humphrey E.H. Williams	Loss Adjusting Law Trade Promotion Inspection Services	English English, French English, Afrikaans English