

WORLD TRADE ORGANIZATION

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**Committee on Trade and Development
Integrated Framework for Trade-Related
Technical Assistance**

TRADE-RELATED TECHNICAL ASSISTANCE NEEDS-ASSESSMENT AND
INTEGRATED RESPONSES BY IMF, ITC, UNCTAD, UNDP, WORLD BANK AND WTO¹

ZAMBIA

* A previous version of this document was circulated as WT/LDC/HL/12/Add.12.

¹The first part of this document, which includes the needs-assessment for trade-related technical assistance, prepared by Zambia, is contained in document WT/LDC/HL/12/Add.12 and is not reproduced in this document.

INTEGRATED RESPONSE BY IMF, ITC, UNCTAD, UNDP, WORLD BANK AND WTO
TO THE NEEDS-ASSESSMENT OF ZAMBIA

Technical assistance needs identified in the questionnaire	Organization	Response
<p>In reply to question A(k):</p> <p><u>Technical requirements as regards to compliance with WTO Agreements</u></p> <p>1. legislative reforms - identification of areas that need change and drafting of legislation</p>		
	WTO	Assistance will be provided for the drafting/adaptation of legislation aimed at the implementation of WTO agreements. See also A(l). Implementation between 1998-2000.
2. creation of public awareness through workshops and seminars	UNCTAD/ UNDP/ (WIPO)	Regional workshop in 1998 in the COMESA region will train government officials and private sector representatives and NGOs in policy and rule-making under the WTO.
	WTO	National seminars on the WTO system will be organized in 1998 for selected LDCs including Zambia.
3. training of government officials dealing directly with WTO matters, customs officials and the police in the area of enforcement	UNCTAD	Workshops and seminars will be held in direct support to WTO negotiating process.*
	WTO	Specialized regional seminars and/or workshops on WTO provisions will be organized in 1998 and 1999 in English speaking African least-developed countries. A three week trade policy course (with special sessions on notification) for English-speaking African Least-Developed countries (including Zambia) will be held in 1998 and in 1999.

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question A(k) (cont.):	World Bank/ WTO	A sub-regional seminar on the economics and institutions of international trade has been scheduled for November 17-22 1997. The government of Zambia will be invited to send officials.
4. establishment of a data bank	UNDP	This is part of the organization's current policy dialogue with the government; modalities will be explored for providing operational programmes/activities.
	UNCTAD/ World Bank	The SMART and TARS systems are available for installation. System improvements will be developed in 1998-1999.
5. need assistance to understand and interpret the provisions of the WTO Agreements	UNCTAD	Will provide assistance to assess the overall impact of globalization on Zambia in order to facilitate policy adaptation to the various WTO Agreements as well as enabling the country to maximize its benefits from the new trading opportunities, through studies and workshops.*
	UNDP	This is part of the organization's current policy dialogue with the government; modalities will be explored for providing operational programmes/activities.
	World Bank	This issue will be to some degree covered in item A(k)3, above.
	WTO	Please refer to answers under A(k)2 and A(k)3. See also replies to A(1), below.

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
<p>In reply to question A(1):</p> <p><u>Specific technical assistance needs:</u></p> <p>Customs Valuation: legislative reform</p>		
	IMF	IMF to provide assistance: 1) To review and update customs legislation and regulations and, 2) To rationalize the import tariff and coordinate it with the domestic indirect tax system, to assure efficient collection of revenues. (1998: commitment in principle)
	UNCTAD	The ASYCUDA-project will assist in the review of customs operations including its modernization.
	WTO	Assistance will be provided during the period 1998-2000 for aligning the customs valuation legislation with the WTO Agreement on Customs Valuation.
	World Bank/ WTO	An internet link with the WCO be considered in the context of the joint World Bank-WTO website.
TBT: establishment of test laboratory and documentation centre	World Bank	<p>Identification and implementation of an appropriate and workable system of standards during the period 1997-2000.</p> <p>This assistance will include: a) assessment of Zambia's needs; b) design of programs to install appropriate systems, including, as appropriate, support for drafting legislation and regulations, and training of staff.</p>

Technical assistance needs identified in the questionnaire	Organization	Response
<p>Question A(l) (cont.):</p> <p>SPS: legislative reforms and the establishment of food import and export inspection services</p>	World Bank	<p>Identification and implementation of an appropriate and workable system of standards during the period 1997-2000. This assistance will include:</p> <p>a) assessment of Zambia's needs;</p> <p>b) design of programs to install appropriate systems, including, as appropriate, support for drafting legislation and regulations, and training of staff.</p>
<p>Market access: assessing of production trends and market information, trade negotiations and specialist consultancy and financial assistance in carrying out market research or trade missions and trade fairs</p>	ITC	<p>Assistance will be provided during the period 1997-1999 in trade information, market research and trade missions in particular for food and beverages, agro-based products, leather goods. This will include the participation of enterprises in buyers-sellers meetings, preparation of market researches and organization of dissemination seminars.</p>
	ITC/ UNCTAD	<p>A Tradepoint has been set up in the Treasury Building in Lusaka.</p> <p>A review of its functioning and possible upgrading shall be undertaken.*</p>
	UNCTAD	<p>Assistance will continue to be provided through the TRAINS CD-Rom.</p> <p>Assistance in the use of the TRAINS CD-Rom will be provided.*</p> <p>Assistance will be provided to promote the expansion and diversification of exports from Zambia, to increase GSP utilization and to provide Government officials and those in the private sector with a better understanding of trade laws governing market access conditions in major preference-giving countries (advisory missions and workshops).*</p>

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question A(l) (cont.):	World Bank	Enterprise Development Credits support enterprises to acquire such capacities. The World Bank will provide, as necessary, assistance in accessing these credits.
Agreement on Agriculture: training of officials dealing with issues relating to this agreement to ensure consistency in notification obligations	UNCTAD	Please refer to answers A(k)3 and A(k)5.
	WTO	Please refer to answers to A(k)2 and to A(k)3.
	World Bank/ WTO	This issue will be to some degree covered in item A(k)3, above.
TRIPS: - intensive training in intellectual property rights for academic staff, customs officials, the judiciary, the police and other officers directly dealing with intellectual property rights	UNCTAD	Please refer to answers A(k)3 and A(k)5.
	UNDP	Please refer to A(k)2.
	WTO	Assistance will be extended to Zambia in accordance with the Cooperation Agreement between WIPO and WTO providing for WIPO legal-technical assistance relating to the TRIPS Agreement.
- assistance in enforcement of intellectual property rights	WTO	Same as above.
- acquisition of modern equipment to detecting infringing goods		
- legislative reforms	WTO	Same as above.

Technical assistance needs identified in the questionnaire	Organization	Response
<p>Question A(l) (cont.):</p> <p>Anti-dumping and countervailing duty: need training to carry out investigation in the area of unfair trade practices, formulation of legislation on ADP and amendments of legislation on countervailing measures</p>	WTO	<p>Assistance will be provided to Zambia during the period 1998/2000; this assistance will comprise:</p> <p>a) assessment of the requesting country needs in the contingent trade remedies area;</p> <p>b) on the basis of the results of this assessment, technical assistance will be provided on:</p> <p>(i) drafting national legislation;</p> <p>(ii) establishing domestic trade remedy system; (iii) training national administration staff responsible for the implementation of the trade remedy system.</p>
	World Bank/ WTO	This issue will be to some degree covered in item A(k)3, above.
Safeguard: formulation of legislation on safeguards	World Bank	This issue will be to some degree covered in item A(k)3, above.
	WTO	Same as above.

Technical assistance needs identified in the questionnaire	Organization	Response
<p>In reply to question A(m):</p> <p><u>Assessment of the existing trade analysis and negotiating capacities</u></p> <p>Trade policy analysis is not impressive as there is lack of vital market information. No proper documentation and update of trade related issues. There is very little research done by the academic institutions on practical issues relating to trade policy matters</p>	ITC/ UNCTAD/ UNDP	In the period 1997-2000 Zambia will benefit from the Capacity Building Programme for Trade and Development aimed at strengthening the capacity of Institutions in charge of formulating trade policies, including national and sub-regional sectoral (agriculture, textiles, clothing & natural resources) studies to enhance government capacity for analysis and formulation.
	UNCTAD	In addition to the above, UNCTAD will provide advise and training to strengthen the analytical and negotiating capacities of Zambia.*
	WTO	During the period 1998/1999, as a follow-up to the Trade Policy Review of Zambia conducted in 1996, the WTO Secretariat will help the Zambian authorities in assessing their trade policy analysis and research needs, or in identifying possible institutions where such analysis could take place.
Negotiating capacity is equally not impressive as there is lack of professional training in negotiating skills	WTO	Three week trade-policy course (see A(k)) will contain general training to enhance negotiating skills for participation in multilateral trade negotiations.
	ITC/ UNCTAD/ UNDP	Under the Capacity Building Programme, training of trainers will strengthen "enabling institutions" designed to support government officials and private entrepreneurs in their trade negotiations and in their efforts to penetrate foreign markets.*

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
<p>In reply to question B(g):</p> <p><u>Technical assistance needs as regards to supply constraints</u></p>	World Bank	The Foreign Investment Advisory Service (FIAS) will provide in 1998 assistance on improving the framework for foreign investment in infrastructure. Assistance on reducing administrative barriers to investment is under discussion with the government.
1. Capital finance	UNCTAD	Assistance to be provided for reviewing Zambia's Investment Code to adapt its clauses to the most updated investment regimes and environments so as to attract increasing foreign investment and support for enterprise development.*
2. Assistance in market information	UNCTAD	Please refer to A(l).
	UNDP (UNOPS)	Training workshop for the use of the Internet to gather market information shall be organized.*
	World Bank	Enterprise Development Credits support enterprises to acquire market information. The World Bank will provide, as necessary, assistance in accessing these credits.
	ITC/ UNDP	Please refer to A(l). In addition, trade information support will be provided under the COMESA programme. Information on current world market prices and trends of horticultural produces will be provided under the Market News Service.
3. Technical assistance to diversify export base	ITC	Please refer to A(l), with special reference to agro-based products and leather goods.
	UNCTAD	Will provide assistance to Zambia in developing its services sector and in enhancing its capacity to trade in services. (1998)*

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question B(g) (cont.):	UNDP	Regional Project on Food Technologies will continue sub-sectoral studies.
	World Bank	<p>The Bank is currently helping to find projects in Zambia with the following objectives:</p> <p><u>Agriculture marketing and processing, general:</u> dealing with environmental considerations, privatization, marketing, revitalization of smallholders, distribution of inputs.</p> <p><u>Mining:</u> opening to private investors, diversification, improved efficiency of exploitation.</p>
4. The availability of export development financing scheme is critical to the expansion of export production in Zambia	ITC	The dissemination of a trade financing guide on "How to approach Banks" and related presentation seminar will be organized in 1998.
	World Bank	The matching grant and credit program for enterprises supports the production of exports. (The programme supports commercially viable ventures, without regard for their sales being for export or for the domestic market.) The World Bank will provide, as necessary, assistance in accessing these credits.

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question B(q): <u>Technical assistance needs in trade promotion and support services</u>		
1. Financial and human resources to undertake trade missions	ITC	Please refer to A(l). Some additional support will be provided through COMESA Trade Development Programme.
2. Intensive training in export marketing	ITC	Please refer to A(m). In addition, export marketing workshops on selected products will be organized under ongoing regional projects for Africa.*
	UNCTAD	TRAINFORTRADE will contribute in this area.*
	World Bank	Enterprise Development Credits support enterprises to acquire such capacities. The World Bank will provide, as necessary, assistance in accessing these credits.

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question B(v): <u>Technical assistance in market access</u>		
1. Acquisition of negotiating skills so as to participate effectively in trade negotiations	ITC	Please refer to A(m).
	UNCTAD	Please refer to A(m).
	UNDP	Please refer to A(m).
	WTO	Please refer to A(m).
2. Acquisition of up-to-date information on market needs and trends in developed countries	ITC	Please refer to A(l), A(m) and B(g).
	UNCTAD	Please refer to A(l), A(m) and B(g)2.
	UNDP	Please refer to A(m) and B(g)2.
	World Bank	Please refer to B(g)2.
3. Specialist consultancy and financial assistance in carrying out market research or trade missions or trade fairs	ITC	Please refer to A(l) and B(q).
	UNDP	Please refer to B(g)2.

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question C(b): <u>Summary of technical assistance needs according to priority</u>		
1. Human resource development		
- training at all levels of government officials and those directly dealing with WTO matters to understand and effectively interpret and implement the provisions of the WTO Agreements	UNCTAD	Workshops and seminars will be held in direct support to WTO negotiating process.*
	WTO	<p>National seminars on the WTO system will be organized in 1998 for selected LDCs including Zambia. (In conjunction with the World Bank) A sub-regional seminar on the economics and institutions of international trade has been scheduled for November 17-22 1997. The government of Zambia will be invited to send officials.</p> <p>Specialized regional seminars and/or workshops on WTO provisions will be organized in 1998 and 1999 in East/South Africa. A three week trade policy course (with special sessions on notification) for English-speaking African Least-Developed countries (including Zambia) will be held in 1998 and in 1999. This course will contain general training to enhance negotiating skills for participation in multilateral trade negotiations.</p>

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question C(b) (cont.):	WTO	<p>With respect to customs valuation, an internet link with the WCO will be considered in the context of the joint World Bank-WTO website.</p> <p>Assistance will be provided during the period 1998-2000 for aligning the customs valuation legislation with the WTO Agreement on Customs Valuation.</p> <p>Also, assistance will be extended to Zambia in accordance with the Cooperation Agreement between WIPO and WTO providing for WIPO legal-technical assistance relating to the TRIPS Agreement.</p> <p>With respect to anti-dumping and countervailing duties, as well as safeguards, assistance will be provided during the period 1998/2000, to include, among other elements, the training of national administration staff responsible for the implementation of the trade remedy system.</p>
- acquisition of negotiating skills	ITC	Support will be provided through COMESA Trade Development Programme. In addition, export marketing workshops on selected products will be organized under ongoing regional project for Africa.*
	UNCTAD	Workshops and seminars will be held in direct support to WTO negotiating process.*
	WTO	During the period 1998/1999, as a follow-up to the Trade Policy Review of Zambia conducted in 1996, the WTO Secretariat will help the Zambian authorities in assessing their trade policy analysis and research needs, or in identifying possible institutions where such analysis could take place.

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question C(b) (cont.):	ITC/ UNCTAD/ UNDP	<p>In the period 1997-2000 Zambia will benefit from the Capacity Building programme for Trade and Development aimed at strengthening the capacity of Institutions in charge of formulating trade policies, including national and Sub-regional sectoral (agriculture, textiles, clothing & natural resources) studies to enhance government capacity for analysis and formulation.</p> <p>Under the same programme, training of trainers will strengthen enabling institutions designed to support government officials and private entrepreneurs in their trade negotiations and in effort to penetrate foreign markets.</p>
- intensive training in export marketing	ITC	Support will be provided through COMESA Trade Development Programme. In addition, export marketing workshops on selected products will be organized under ongoing regional for Africa.*
	UNCTAD	TRAINFORTRADE will contribute in this area.*
	World Bank	Enterprise Development Credits support enterprises to acquire such capacities. The World Bank will provide, as necessary, assistance in accessing these credits.

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question C(b) (cont.):	ITC/ UNCTAD/ UNDP	<p>In the period 1997-2000 Zambia will benefit from the Capacity Building programme for Trade and Development aimed at strengthening the capacity of Institutions in charge of formulating trade policies, including national and Sub-regional sectoral (agriculture, textiles, clothing & natural resources) studies to enhance government capacity for analysis and formulation.</p> <p>Under the same programme, training of trainers will strengthen enabling institutions designed to support government officials and private entrepreneurs in their trade negotiations and in effort to penetrate foreign markets.*</p>
- assistance to create awareness among the private sector	ITC	<p>Assistance will be provided during the period 1997-1999 in trade information, market research and trade missions in particular for food and beverages, agro-based products, leather goods. This will include the participation of enterprises in buyers-sellers meetings, preparation of market researches and organization of dissemination seminars.</p> <p>The dissemination of a trade financing guide on "How to approach Banks" and related presentation seminar will be organized in 1998.</p>
	ITC/ UNCTAD	<p>A Tradepoint has been set up in the treasury building in Lusaka.</p> <p>A review of its functioning and possible upgrading shall be undertaken.*</p>

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question C(b) (cont.):	ITC/ UNDP	Trade information support will be provided under the COMESA programme. Information on current world market prices and trends of horticultural produces will be provided under the Market News Service.
2. Legislative reforms		
- assistance to carry out legislative reforms	IMF	IMF to provide assistance: 1) To review and update customs legislation and regulations and, 2) To rationalize the import tariff and coordinate it with the domestic indirect tax system, to assure efficient collection of revenues. (1998: commitment in principle)
	WTO	Assistance will be provided for the drafting/adaptation of legislation aimed at the implementation of WTO agreements. Implementation between 1998-2000. <u>Customs valuation</u> : Assistance will be provided during the period 1998-2000 for aligning the customs valuation legislation with WTO Agreement. <u>TRIPS</u> : Assistance will be extended to Zambia in accordance with the Cooperation Agreement between WIPO and WTO providing for WIPO legal-technical assistance relating to the TRIPS Agreement.

Technical assistance needs identified in the questionnaire	Organization	Response
Question C(b) (cont.):	WTO	<p><u>Anti-dumping, Subsidies and Safeguards</u>: Assistance will be provided to Zambia during the period 1998/2000; this assistance will comprise:</p> <p>a) assessment of the requesting country needs in the contingent trade remedies area;</p> <p>b) on the basis of the results of this assessment, technical assistance will be provided on:</p> <p>(i) drafting national legislation;</p> <p>(ii) establishing domestic trade remedy system; (iii) training national administration staff responsible for the implementation of the trade remedy system.</p>
3. Acquisition of equipment by Government Ministries so as to access information on market opportunities and technological development	World Bank	Enterprise Development Credits support enterprises to acquire such capacities. The World Bank will provide, as necessary, assistance in accessing these credits.
4. Access to both market and technology information	ITC	Assistance will be provided during the period 1997-1999 in trade information, market research and trade missions in particular for food and beverages, agro-based products, leather goods. This will include the participation of enterprises in buyers-sellers meetings, preparation of market researches and organization of dissemination seminars.*
	ITC/ UNCTAD	<p>A Tradepoint has been set up in the treasury building in Lusaka.</p> <p>A review of its functioning and possible upgrading shall be undertaken.*</p>

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
Question C(b) (cont.):	ITC/ UNDP	Trade information support will be provided under the COMESA programme. Information on current world market prices and trends of horticultural produces will be provided under the Market News Service.
	UNDP (UNOPS)	Training workshop for the use of the Internet to gather market information shall be organized.*
5. Establishment of test laboratories for standards	World Bank	Identification and implementation of an appropriate and workable system of standards during the period 1997-2000. This assistance will include: a) assessment of Zambia's needs b) design of programs to install appropriate systems including, as appropriate, support for drafting of legislation and regulation, and training of staff.

* Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question C(d): <u>Technology capacity and human resources</u>		
<p>The technological capacity and human resources development in the accession and utilisation of information on Internet or CD-ROM is very limited.</p> <p>Very few institutions have resources to procure the necessary equipment to have access to Internet. Assistance that would be required in this area would include Financial resources to acquire the necessary equipment and training on the use of such equipment.</p>	UNCTAD	<p>TRAINFORTRADE and Tradepoint programs will assist in this area.*</p> <p>Internet services as a development modality as well as a means to strengthen economic and social development will be established.*</p>
	World Bank	Enterprise Development Credits support enterprises to acquire such capacities. The World Bank will provide, as necessary, assistance in accessing these credits.
	WTO	One computer will be provided by the WTO to the focal point on WTO matters in the Ministry of Trade. This includes a link up to the Internet. Training on access and use of internet resources and of CD-Roms will be provided to the focal point on WTO matters in Zambia. (1998)

* Funds are requested.