

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question B(g) :  <u>Technical assistance needs as regards to supply constraints</u>		
Enhance efficiency of the services sector; e.g. banking, tourism, insurance, clearing and forwarding & consultancy	ITC	A study on tourism is foreseen under the I.P. Assistance in the promotion of trade in services will be provided under the ongoing inter-regional project.
	UNCTAD	Uganda participated in the training program to enhance the competence of insurance supervisory staff under the ongoing programme.
	World Bank	Such technical assistance is provided within the ongoing Financial Sector Adjustment Credit, and under the planned Protected Areas Management Project.
Micro-finance for SMEs' sector	UNDP	UNDP intends to address this request in the framework of its private sector development programme.
	World Bank	A study is on-going to formulate the appropriate strategy.
Human capacity development, e.g. building up corporate/managerial capacity, strengthening capacity to formulate and implement trade policy	UNCTAD	A national training programme will be organized for trade policy makers and the business community. (See I.P., Output 2.3)
	UNDP	Under the regional programme, UNDP will finance National and Sub-regional sectoral (agriculture, textile, clothing & natural resources) studies to enhance government capacity for analysis and formulation.
	ITC	Trade-related human resource development is part of the ongoing projects. In addition, see I.P.*
	World Bank	This technical assistance is provided under the ongoing Private Sector Competitiveness Project (see above) Institutional Capacity Building (ICBP); SAC III

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<p>Question B(g) (cont.) :</p> <p>Upgrade trade support institutions to provide timely and other relevant information</p>	ITC	Strengthening trade support institutions is envisaged under the IP.*
	UNCTAD	The Trade Point has been established at the Uganda Export Promotion Council. Its development will be pursued.*
Programmes to promote exports and diversify production base	ITC	<p>See I.P.*</p> <p>Ongoing projects include assistance in market research, and trade missions for agro-based projects and leather goods. This includes participation of enterprises in buyers-sellers meetings and organization of relevant workshops.* In addition, the Gourmet Coffee Project will support activities to market and export gourmet coffee as well as developing techniques for quality upgrading and marketing strategies.</p>
Infrastructural development	World Bank	It is addressed by the ongoing Power, Water, Transport, Enterprise Development Project.
Enhance efficiency of customs administration	UNCTAD	This is addressed by the ongoing ASYCUDA project.
Strengthen the legal system, in particular the system of legal enforcement	World Bank	Please refer to A(k) above
Develop local technological capability		Agencies indicated a willingness to cooperate with the Government to identify specific needs in operational terms and establish priorities. Further consultations with the Government will be necessary to develop specific projects and programmes and to explore funding.

\*Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question B(q) :  <u>Technical assistance needs in the area of trade promotion and support services</u>	IMF	Please refer to A(k)
Human resource development, in the field of market research, product development, trade support and promotion, etc. by setting up specialized training institutions or enhancing the capacity of existing institutions (e.g. training of technical staff, introducing relevant courses, etc.)	ITC	Please refer to B(g) and I.P.*  Strengthening of the training institutions in foreign trade is foreseen under the ongoing Capacity Building Programme for Trade and Development.
	UNCTAD	Please refer to B(g) and I.P.*
	World Bank	Please refer to A(k)
Setting up of trade and investment promotion offices (e.g. in Europe and Middle Eastern countries)		
Design and implement export incentive compatible with URAG on TRIMs and subsidies)	UNCTAD	UNCTAD will advise the government with respect to investment codes and promotional strategies. (See I.P., Output 2.4)*  An investment policy review will be undertaken (1997-1998).
Appropriate export financing schemes (e.g. micro-finance), particularly for SMEs	ITC	Advice on the harmonization of bank guarantees will be provided under the ongoing programme on trade financing. A national component to explore micro-finance for SMEs will be discussed.*
	UNDP	In the framework of its private sector development programme, UNDP will support activities aimed at strengthening national capacity for entrepreneurship and enterprise development (including capacity building for negotiations, training, technology transfer, business advisory and support services etc.) as well as micro-finance for SMEs and the review and revision of the policy and legislative framework for SMEs.

\*Funds are requested.

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Question B(q)	World Bank	This is addressed by the ongoing Enterprise Development Project.
Programmes for effective utilization of (regional) markets: comprehensive market research to establish actual potential of regional markets for specific products, including investigating new markets, staging buyer-seller meetings under trade missions, etc.	ITC	Please refer to B(g), B(q) and I.P.*
Establish a Trade Promotion Centre as a resource centre for the latest communications and on-line computer access to market information in Uganda and abroad, in particular to identify opportunities arising from the URAG, and training and information in futures and risk management; to provide modern facility for product samples, as well as for local and internal conferences, and representative offices, meeting and training areas for local companies (Note: a proposal for this is currently under discussion)	ITC	Support is foreseen for trade-related institutions. (See I.P.)*

\*Funds are requested.

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to question B(v) :  <u>Technical assistance as regards market access</u>		
Creation of awareness of existing market-access opportunities and preferences, and organization of specialized trade missions to regional markets and abroad	ITC	See B(g) and I.P.*  Issues also being addressed under the ongoing COMESA project.
	UNCTAD	Please refer to B(g), (Trade Point)
Enterprise development: programmes to improve quality, design and packaging of products, and develop skills in product and market development	ITC	Please refer to B(g) and I.P.*
	UNDP	UNDP intends to use its private sector development programme to address this request.
Strengthening the capacity of the National Bureau of Standards to enforce quality standards of export products to meet TBT and SPS requirements	ITC	See I.P., Output 3.8*
	UNDP	UNDP intends to use its private sector development programme to address this request.
Enhance efficiency of customs administration and transportation system to enable exporters to meet tight delivery schedules	UNCTAD	See B(g), ASYCUDA above.  The regional COMESA project, the Advance Cargo Information System (ACIS), provides assistance in cargo tracking systems.
(Note: The main problem is the inefficient and non-competitive production of tradeable goods and services)	ITC	Please refer to B(g) and I.P.*